

# Build a Strong Foundation

FLMI Level 1 Certificate in Insurance Fundamentals



## Accelerate your life insurance industry knowledge

### Develop Valuable Knowledge and Skills

Twenty-five percent of skill sets for jobs have changed. By 2027, this number is expected to double.<sup>1</sup> Ensure you have the knowledge needed to succeed in your role — build a solid foundation with the FLMI Level 1 Certificate in Insurance Fundamentals.



### Foundational Education for Everyone

- New and recent employees with under six months in the insurance/annuity business
- Employees moving to an insurance/annuity function from another area within a company
- Anyone wanting to fill gaps in basic knowledge about insurance principles, products, and company operations



**Duration of 10 – 12 hours per course with a 6-month access period**



**Self-proctored exams, modularized content**



**Digital badge and e-certificate once both courses are completed**

*"These courses helped me understand the ins and outs of the life insurance business...I encourage all associates to take advantage of this learning opportunity!"*

*"These courses gave me a broader understanding of the 'big picture' that forms the foundation for my specific role."*

*"I interact with multiple departments — the knowledge gained helps me better understand how everything fits together."*



### LOMA 281

Meeting Customer Needs  
With Insurance and Annuities

#### Gain an understanding of:

- Annuities
- Financial design of life insurance products
- Group insurance and group retirement plans
- Life insurance policies and policy ownership rights
- Financial design of life insurance products
- Overview of health insurance and life insurance products



### LOMA 291

Improving the Bottom Line:  
Insurance Company Operations

#### Learn more about

- Insurance company organization and operations
- Risk and risk management
- Group insurance and group retirement plans
- Functions and roles within an insurance company

Receive the FLMI Level 1 Certificate in Insurance Fundamentals upon completion of LOMA 281 and LOMA 291. Additional ways to earn the Certificate include:

- Complete Insurance Fundamentals learning path
- Insurance Immersion

### For More Information:

contact us at [membersolutions@loma.org](mailto:membersolutions@loma.org).



*Navigate With Confidence*

<sup>1</sup> LinkedIn, *The LinkedIn Learning 2023 Workplace Learning Report*, (Accessed May 19, 2023).